

DIVERSIFICATION AEROSPACE INDUSTRY

Thomas Klukas – Executive Vice President - TRANSPORTATION

Investor Days, 26-27 October 2017

WHEN YOU NEED TO BE SURE





ANIMATION

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Established in 1909, known as the World's calendar-oldest air show



Organized by Groupement des industries françaises aéronautiques et spatiales (GIFAS)



Located at the Exhibition Centre of Le Bourget Airport



Features all elements of Aerospace from Construction to Flight



2 381

Exhibitors from 48 countries



290

Official Delegates From 98 countries



140

Aircraft exhibited including 45 performing flying displays



3 450

Accredited journalists from 67 countries

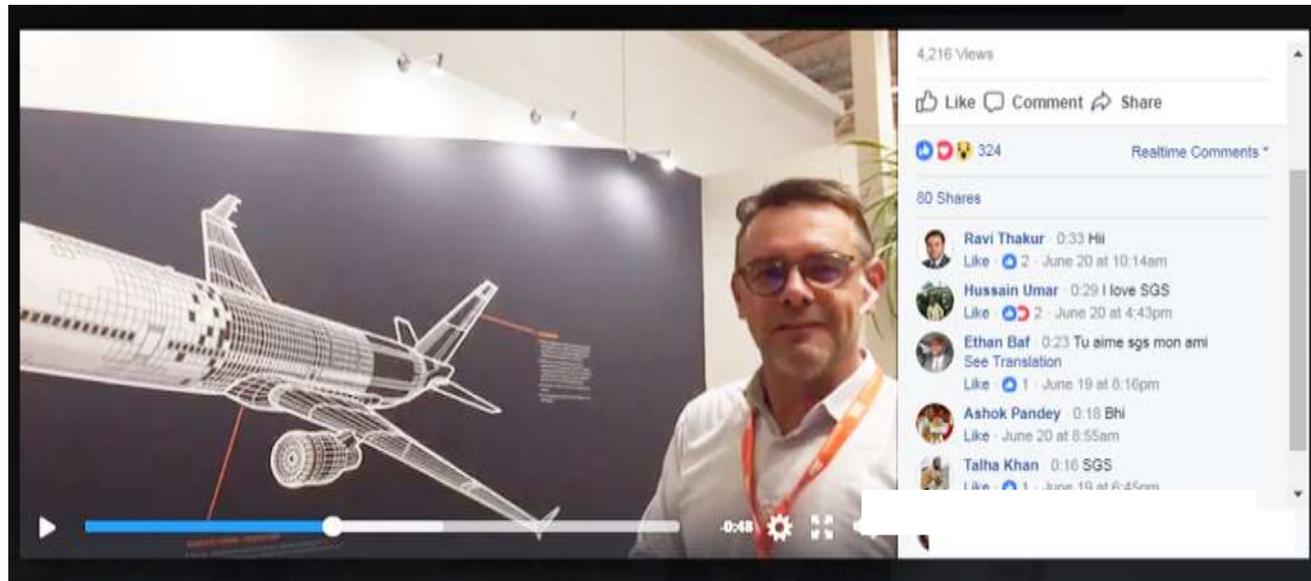


- Raise awareness about our presence at the Le Bourget Show and increase visibility around our Aerospace services
- LinkedIn, Facebook, Twitter, Instagram
- Offer a different Customer Experience by providing more personal and uniquely presented information

HIGH IMPACT POSTS & VIDEOS



- Taking the physical event online with Facebook live videos
- Presented by our Experts
- Providing our audience with an opportunity to experience the event at a distance and in real time



HIGHEST RESULTS FOR AN EVENT CAMPAIGN



Channels

30 posts generated during 28 days



Awareness

> 400,000 views



Interest

> 10,000 interactions
(like, comment, share, clicks)

- Consistent presence during the campaign
- First launch to social media event with live videos generated high visibility and interactions from target audience
- Increased views per post by 30% and interactions by 300% vs previous event campaigns

- Aviation Risk Management/BARS certification/Helideck Certification/UAS Operational Audits/Training
- Technical inspection of aircraft, airfields, HLS
- MRO support
- Incident investigation, failure & damage analysis
- Fuel and lubricant analysis
- Workplace measurements
- Aviation Studies

- Plant and process safety inspections
- Factory assessments
- Occupational safety management
- Metrology
- Testing of building technology
- Workplace measurements
- Materials testing
- EC Machinery Directive

- Non-Destructive Testing (NDT)
- Supplier audits/Source inspection/Supplier development/Process assessment
- Expediting
- Quality assurance/Quality control
- Recall support

- Support in R&D projects incl. technical consulting
- Support in development of alternative fuels
- Worldwide aircraft fuel survey
- Metrology
- Technical Studies

- Audits
- Assessments
- Expediting
- First Article Inspection
- Materials testing
- Support in planning and drafting

- Conformity lab tests/Consulting test set-up
- Assessments
- Testing of materials, adhesion, electronics
- CFRP composites and hybrid materials testing
- Reliability testing
- Battery testing
- Interior component testing
- Functional safety
- Technical consulting



- Aerospace industry with sustainable growth potential across several SGS business lines CBE, CRS, OGC, TRP
- Current SGS Customer base >100 international clients and growing
- Positive response to concentrated market approach
- Remain focused on Aviation Production relevant TIC services e.g. destructive / non-destructive material testing, Supply chain, Aviation Compliance, QA/QC dominant services
- Commercial aircraft Maintenance, Repair and Overhaul (MRO) as a next prospect

