SGS Investor Days 2022

ID

EEME regional focus

Teymur Abasov, COO

SGS

Some facts about SGS in EEME

28
countries

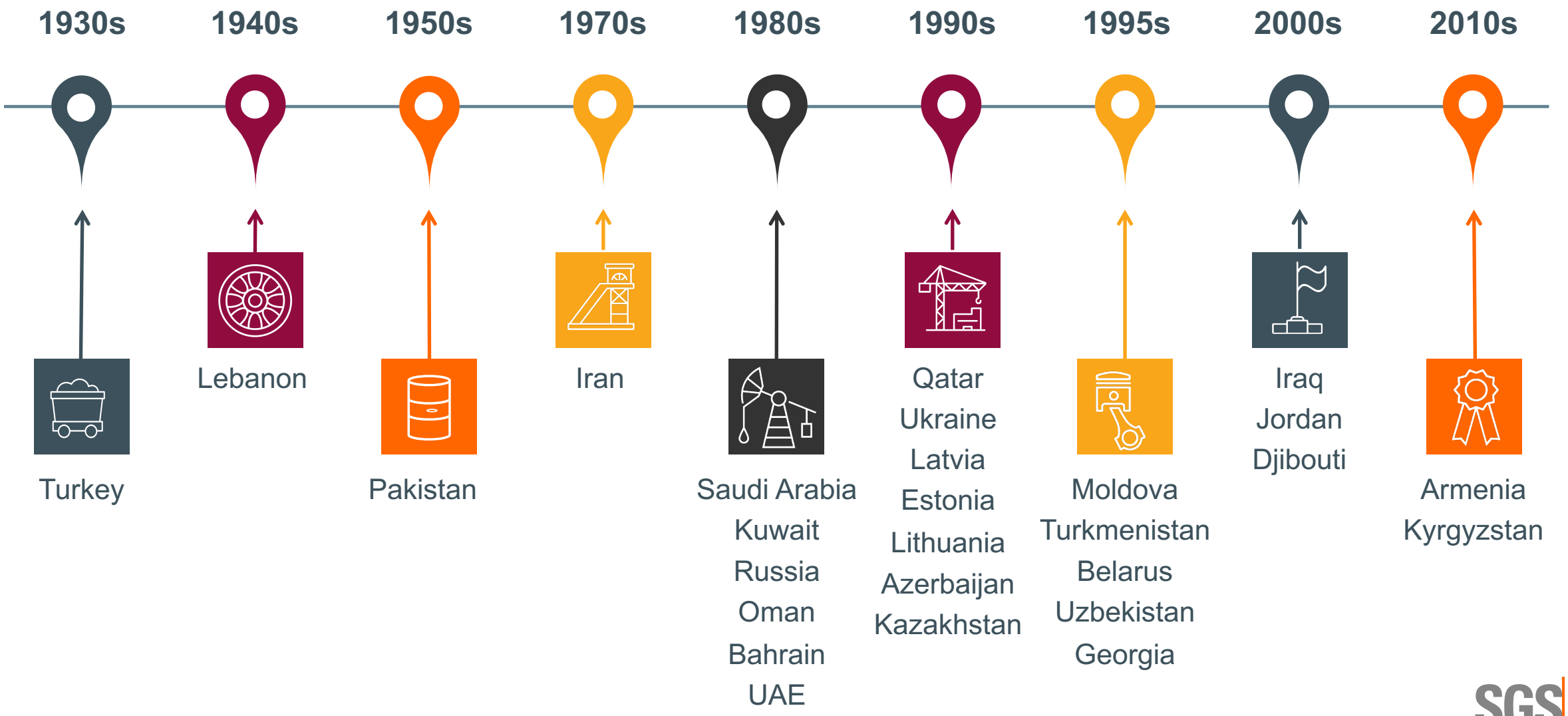
180+
offices

150+
testing facilities

12 000
people

25
languages spoken

Milestones of SGS expansion in the EEME region



Key regional priorities

Sustain

Maintain leading positions in segments where we are already present

Diversify

Diversify regional portfolio by innovation and replication of best practices from other regions

Expand

Identify lucrative market segments where we are weak, or not present, and actively attack those. Expand geographically

Optimize

Achieve maximum efficiencies by applying centralization, automation measures

People

Develop talented and well-motivated teams consisting of highly qualified professionals

Regional evolution in service portfolio

Starting point

Quality & quantity inspection for:

- Agricultural commodities
- Minerals
- Oil & Gas

Diversification

- Testing: Geochemistry & Metallurgy, Textile & Food, Environment & Materials
- Audit, Training & Certification
- Asset Integrity Management
- TransitNet Services
- Sustainability Services
- Outsourcing
- … and more

New opportunities

- Digitalization & Big Data
- Remote and Real time monitoring & tracking

Re-engineering processes and services to meet new challenges

Boosting efficiency

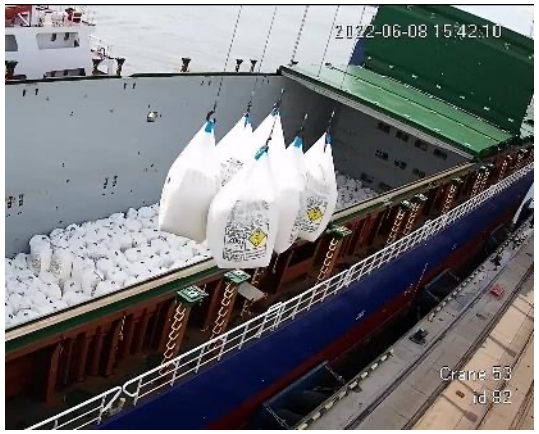
- Implementing WCS program in testing facilities
- Digitalizing sample management
- Streamlining back-office operations

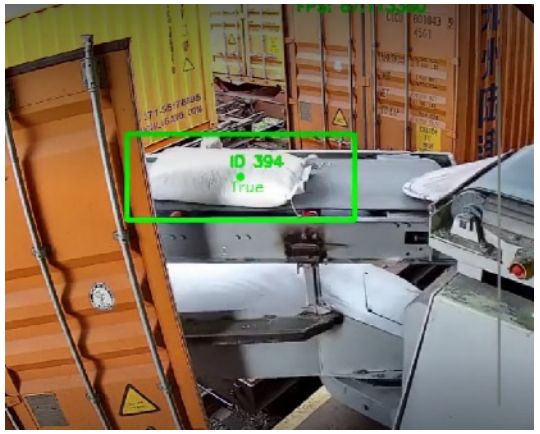
Innovating

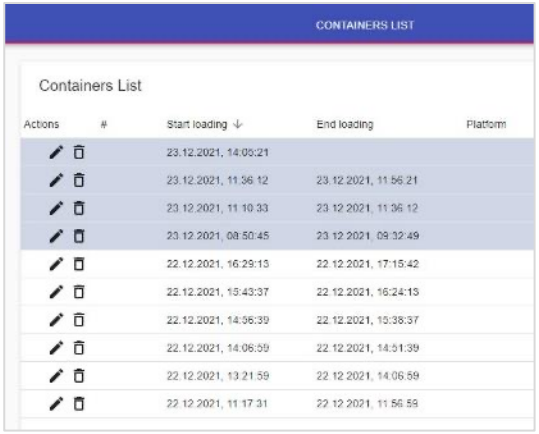
- Remote inspections via QiiQ app or drones
- Customer online portals for complex projects
- Artificial Intelligence (AI) used for health and safety supervision and big bag counting
- Digitalization of Construction Monitoring processes

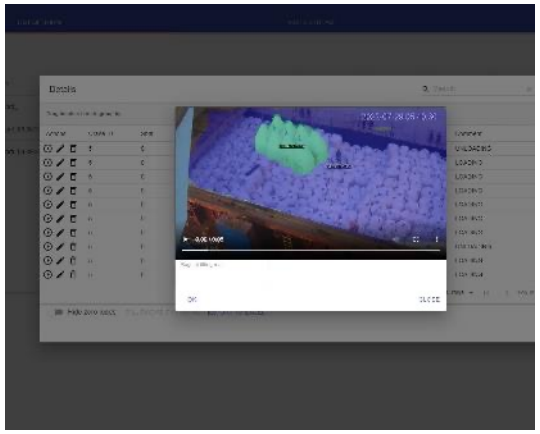
Example of using AI for commodities inspection

- Bags counting based on image recognition
- Vessel identification in terminal
  - Load or upload
- Real time monitoring 24/7
- Report in Excel with video playback for each shipment

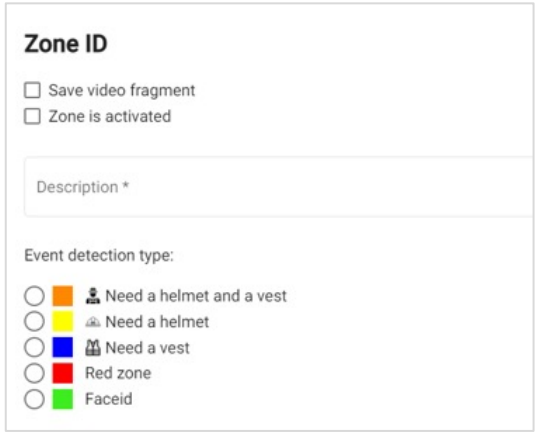








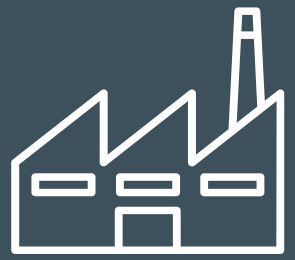
Example of using AI for health and safety supervision



- Event detection
  - Helmet availability
  - Reflective vest
  - Crossing red zones
- Facial recognition
  - Time of entering/leaving the site
  - Validity/availability of required documents
- Set of notifications to email/messengers
- Integration with Cyberdog

Some sustainability achievements*

55%



decrease in CO_2 emissions since 2014

30%

women in leadership positions

47%

decrease in Lost Time Incident Rate (LTIR) since 2018

* Measured as per H1 2022

Developing local communities

- Encouraging healthy lifestyle
- Planting trees
- Cleaning up forests and urban public areas
- Donating blood
- Helping people in need

1,100 hours
on volunteering
in Q1, 2022

Questions?

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